



12 Years, 285 Matters, 97% Throughput:

How a Fortune 400 Energy Company Transformed eDiscovery with Logikcull

“When I can do a production in 20 minutes from search to output, that makes a huge difference.”

In an industry where technology changes constantly, what makes a Fortune 400 energy company stick with the same eDiscovery platform for 12 years? We asked one of Logikcull’s first corporate customers. The results speak for themselves.

The Results: 12 Years of Measurable Impact

Over the course of 12 years, Logikcull has become the cornerstone of their legal operations, continuing to deliver outsized value with:

50%

reduction of outside counsel review spend

20 mins

from upload to production on average

75%

pre-review data reduction

96.6%

case self-sufficiency
285 matters handled entirely in-house out of 295 total cases

10 mins

upload time vs 2-week upload with Relativity vendor
(that's 0.0005% of the time)

3

departments using the product

Pre-Logikcull: A Cautionary Tale

The energy company implemented Logikcull in September 2014, just over a year after the software was made available to the public in April 2013. If you can remember eDiscovery before Logikcull, you'll understand how frustrating the experience was. Before Logikcull, they had no visibility into collections, no way to look at custodians' emails, and no ability to search electronically stored information. Everything was shipped off, with limited visibility, to vendors.

"We'd send the law firms these big dumps of data, and then we'd pay for them to review it, which was really expensive," says Elizabeth, a senior paralegal and primary Logikcull administrator who's been with the company for 14 years. The company's passionate leadership stood up to this antiquated system, pointing out the "ridiculousness" of the existing workflow and the extreme need for an eDiscovery tool. As frustration rose on the legal team, Logikcull raised its hand to solve their problem, offering simple, fast, defensible discovery.

Their Winning Workflow

Over the past decade, this team has established a powerful workflow that slashes costs, recovers valuable time, and keeps the eDiscovery process from feeling “ridiculous.” In our conversation, we got insight into their (now not so) secret recipe for success that enables them to decrease email data by 75% and halve outside counsel spend.

The 20-minute pipeline:

1. Drag and drop data straight into Logikcull

Data uploads in 10 minutes, with 300+ automatic processing steps that deduplicate, index, categorize, transcribe audio files, and more.

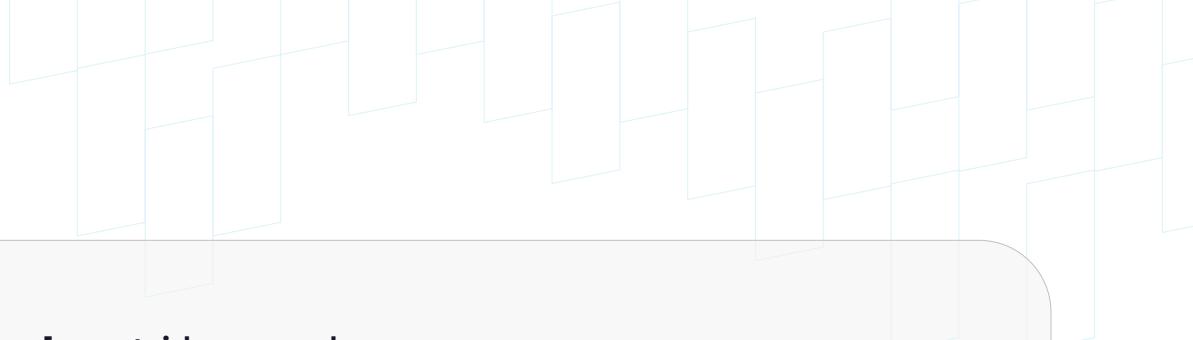
2. Cull email data

With email comprising most of their collections, they batch cull non-responsive documents before review, removing daily newsletters, industry updates, and market price communications with a click.

3. Identify privileged emails

They use Logikcull’s to/from email filters to identify in-house attorney email communications and mark them as privileged.

After these three steps, data volume is typically reduced by 75% before involving outside counsel, cutting their average outside counsel spend by 50%.



4. Save searches for outside counsel

The in-house legal team creates a saved search—a collection of all documents that need review—that is batched to be delegated to reviewers.

5. Outside counsel involvement

They bring these outside teams directly into the Logikcull platform to conduct the review while keeping all the work in one centralized place.

6. In-house quality control

Logikcull's centralized platform lets the in-house team quickly conduct pre-production QC.

7. Production

Using saved templates in Logikcull, the in-house team can produce in a few clicks.

This workflow—well, it really works. With Logikcull, they seamlessly integrate outside vendors and efficiently move litigation matters through their earliest phases while prioritizing security and controlling costs.

The Power of Long-Term Partnership— The Continuous Innovation

As the energy company's data types evolved, they expanded their use of Logikcull, taking advantage of new features in the product.

Audio Transcription: Facing a case with 500 voicemails, the team used the VoiceTouch, Logikcull's automated transcription feature that spins up searchable transcripts for any audio or video files you upload into the platform. After running the recordings through Logikcull, they only had to listen to 10 records: that's a 98% reduction in manual labor.

Inclusive Email Detection: By pinpointing only unique content and skipping redundant threads, the team has cut their email review traffic by 75%.

The electric company unlocks value every time Logikcull updates. This is what continuous improvement looks like: software that evolves to anticipate customer needs before they even arise.

"Oh, This Is Slick"—Outside Counsel in Logikcull

The company refuses to pay for legacy vendor tools. By mandating that outside firms work within their corporate Logikcull platform, they maintain total control over data and budget. If firms push back, the team stays firm: "If you're going to charge us, it's got to be in Logikcull." Most firms onboard in under an hour, often reporting: "oh, this is slick" or "you're right, this is easier than Relativity."

Over the last 12 years, only 10 additional cases (beyond the 285 in Logikcull) have been hosted in a different tool. As Elizabeth, their senior paralegal, explained, "We do not send data to an outside tool anymore, unless the case is going to be bigger than we have data room for. And generally, if it's that big and it's going to push our data limits, we need project management support."

We did the math: Logikcull has handled 96.6% of their cases in the last 12 years. That's the kind of tool most teams need: one built for the 96.6% of cases, not just the Mount Everest-sized matters.

Beyond eDiscovery: Expanding Logikcull's Impact

We asked Elizabeth for the top reasons Logikcull remains a pillar of their tech stack. Her response was unequivocal:

"It's accessibility, the speed to upload, and speed to download. You know when I can do a production in 20 minutes from search to output. That makes a huge difference, and we've used it in a number of non-litigation instances."

The platform provides an abundance of value, even exceeding its formal eDiscovery use case. Other departments have started to use the platform too.

Engineering: Streamlining Redactions

In one instance, the engineering team was submitting an application that required two sets of documents, one with redactions and one without. Facing a tight deadline, the team was scrambling for a way to simplify the redaction process and avoid the tedium of redacting with tools like Adobe. Legal recommended Logikcull as a solution. With Logikcull's redaction feature, the engineering department completed the documents in no time. They've since used the software at least eight times for similar projects.

Pipeline Integrity: Secure Reporting

In another case, a pipeline fire required the integrity team to send documentation to regulators. In the past, the team "would just dump stuff into a shared drive and let the regulator pick it up." This practice led to a whole host of security and legal concerns. Legal had no ability to track who accessed the documents, when they accessed them, or what was shared by the integrity team.

Now they use Logikcull to handle these matters. Using Logikcull's production templates, they can number every page, mark documents with the 'confidential under the FOIA stamp,' and gain clarity and control over what goes out. For them, Logikcull has been a goldmine of use cases: standard eDiscovery, redactions, and records response. HR even leverages the platform for internal investigations.

Conclusion: A Blueprint for eDiscovery Excellence

This Fortune 400 energy company is a prime example of how to maximize value in Logikcull through standardized workflows, software alignment with outside counsel, and leveraging multiple use cases. Over 12 years and 285 cases, they've proven that the right technology combined with smart process design can transform legal operations from top to bottom.



75% reduction in data volume



50% decrease in outside counsel spend



96.6% of cases handled entirely within Logikcull

Their results speak for themselves: 75% reduction in data volume, 50% decrease in outside counsel spend, and 96.6% of cases handled entirely within Logikcull. But, beyond the numbers, their story demonstrates what's possible when a legal team commits to innovation and finds a partner willing to grow alongside them. Logikcull has proven to be the ultimate partner. As they put it our platform is slick, easy to use, fast, accessible, and the best in business.

Logikcull is a powerfully simple eDiscovery software that lets legal teams find the facts of their case faster without the complexity, cost, or outside help traditionally associated with eDiscovery. With drag and drop collections, intuitive review tools, and seamless production capabilities, Logikcull helps corporate legal departments, law firms, and government departments work smarter and fast on everything from internal investigations to full-scale litigation.

For more information visit logikcull.com