

# reveal

How Compass used Logikcull to  
**Reduce Subpoena Response Time  
from 2 Weeks to 5 Hours**

## Problem Statement

Compass's litigation team found itself slammed with a large volume of subpoenas and litigation matters — the majority of which were handled by outside counsel due to current process being time and resource intensive. The team realized the impact that seeking external assistance for even the smallest litigation matters and subpoenas was having on their budget.

## Key Challenges

- The large volume of subpoenas and litigation matters
- The cost of relying on 3rd parties to handle subpoenas and litigations

## How Challenges Were Addressed

Although Compass had 1 employee dealing with discovery during his first eight months at Compass, he was armed with Logikcull. Logikcull's efficient workflow allowed him to manage the discovery process by himself, which was crucial for the team to keep legal expenses in check during the most challenging times of the pandemic.

He turned Logikcull into a one-stop shop for all his discovery needs: He would collect data all by himself using Logikcull's Google Vault integration. In addition, he would parse and review all the documents and he'd create productions without the assistance of third-party resources.

## The ROI Results of Using Logikcull

Two years later, and a team that has grown from one to four litigators plus a subpoena manager, Compass's litigation team now has the bandwidth to handle discovery for any matter end-to-end in just five hours on average. Logikcull has enabled their team to reduce their subpoena response and other litigation timelines by 90%.

Thanks to that increased efficiency, the team has also been able to reduce its reliance on outside counsel by 95%. Now, they only outsource matters where 20 people or more need to get involved, which is only a tiny portion of the litigation they deal with.

**8,875**

Number of hours  
saved to date

**90%**

90% reduction of  
subpoena response  
times

**95%**

95% fewer cases  
managed by outside  
counsel