

# reveal

How Balfour Beatty used Reveal to Prepare More Effectively for Depositions, Mediations, & Arbitrations

## Problem Statement

Balfour Beatty needed a technology solution that would help them identify key facts, weaknesses, and potential vulnerabilities prior to producing documents. The firm had a desire to push for early resolutions, such as settlements, ADR efforts, or mediations, rather than going through costly discovery processes. The team found it difficult to prepare for depositions, mediations, and arbitrations without deep early visibility into the data. In addition, the firm often dealt with large volumes of data which made it increasingly challenging to identify the subset of relevant data in a timely manner.

## Key Challenges

- Need to identify facts, weaknesses, & vulnerabilities prior to production
- Pressure to push for early resolutions rather than go thru costly eDiscovery
- Large volumes of data made it more difficult to identify relevant content

## How Challenges Were Addressed

Reveal's ASK feature was utilized to run plain-language queries across the document review project, which helped the legal team "depose the data" before production. ASK provided early insights into key facts and potential vulnerabilities, allowing the legal team to adjust case strategy and focus on relevant documents that support their case. The team was able to prepare more effectively for depositions, mediations, and arbitrations using ASK.

## The ROI Results of Using Reveal

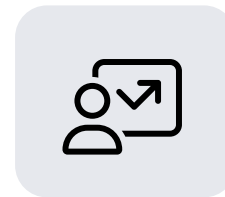
The team realized significant time savings by using ASK to quickly gain insights from the data without having to sift through irrelevant documents manually, resulting in faster preparation for depositions and ADR efforts. By using ASK to push for early settlements and resolutions, the team avoided the high cost associated with prolonged discovery processes and trials. The ability to uncover insights faster helped maintain a strong advantage in managing their cases and making strategic decisions early in the process. Reveal's AI-driven tools, particularly ASK, have optimized litigation processes and allowed the legal team to maintain a clear strategic focus on the most relevant information, giving them a tactical edge in negotiations and case management.



Reduction in review  
time & cost



Increased speed to  
valuable insights



Provided ability  
to make strategic  
decisions faster